



JUGE NAPOLITANO

GUILBEAU RULI FRIEMAN APLC

\$1.2 Million dollar bill reduced under fee schedule analysis and negotiations, saving client over \$1 Million in fees

Ochsner Hospital had a bill with an exposure of \$1,246,510 after the 15% outlier reduction. Juge-Napolitano challenged the charges as being excessive and above the usual and customary charges for this area. After negotiating with the hospital, the client paid an additional \$223,438.

Our client realized a savings of \$1,029,082.

\$700,000 Hospital bill reduced, saving client \$568,000

Tulane Hospital had two outlier bills with an exposure of \$700,465 after taking the 15% outlier reduction. However, we utilized the fee schedule and usual and customary data to negotiate and have the bill reduced. After negotiating with the hospital, the client paid a total of \$132,298.

Our client realized a savings of \$568,167.

Westbank Surgery Ordered to reimburse Employer after Excessive billing above the usually and Customary charges

Westbank Surgery Center filed suit for a \$200 underpayment. The ultimate purpose was to recover \$2,000 in penalties and attorney fees. The client was determined to fight the suit.

In working on our defense to the suit, our fee expert pointed out that the surgery involved “multiple procedures” which under the Surgical Guidelines (Louisiana Reimbursement Schedule) would result in payment of 100% for the first procedure; 60% for the second; 40% for the third and 25% for any remaining procedures.

This method has always been applied to physician bills but no one previously considered applying it to hospital charges. The Judge agreed with our argument that the reductions should also apply to hospital charges.

Thus, instead of our client being ordered to pay penalties and attorney fees, the Judge ordered the hospital to reimburse our client \$22,000 for the overpayment of the bill.